

Dear Placement Team,

It gives us immense pleasure to announce that we at **Jaro Education** are all set to commence The Campus Recruitment Drive for the year 2019-20.

In order to gauge a better understanding of our firm, kindly go through the appended details:

<u>About the company</u>: Jaro Education is a leading Ed Tech company and pioneer in the executive education space catering to various B-Schools, Universities and premium Institutes nationally and internationally.

We are presently with 18 offices in India and a staff strength of over 1000 employees. We have enrolled over 1.5 lakh working professionals. The group turnover is 58 crores with a profit of 17 crores annually.

Jaro is awarded with "Best Employer for Career Development and Leadership Grooming" By Employer Branding Awards (EBA) in February 2016.

We are partnered with various Premium Institutions for promoting executive education include Indian Institute of Management (IIM's), National Stock Exchange (NSE), Welingkar Institute of Management, Mumbai and many more.

Designation: Trainee - Career Development

## Eligibility criteria:

- BCom/BBA/BBM/BA i.e. any management/arts/commerce graduate 2020
   Batch
- MBA General/Marketing/International Business/Retail 2020 batch with graduation in management/arts/commerce mandatory
- MCom

Job Description: (70% inside sales & 30% outdoor meetings)

- Lead generation through cold calling & scheduling an appointment with the prospective leads
- Meeting & counselling the prospects that are mostly working executives & corporate professionals from various industries.
- Achieving enrolment targets (End to End Sales)

Webpark (191911)

## jaro education

## Compensation: Upto 7.50 LPA

<u>Iob Locations</u>: Mumbai, Pune, Bangalore, Hyderabad, Chennai, Noida & Gurgaon

We are also offering Internship for the above profile for the students of 2021 batch meeting the required academic eligibility criteria-Stipend – INR. 18,000 – 20,000 per month + Incentives Minimum 45 days internship mandatory.

As part of our continuous effort to bring the best talent on-board, we look forward to engaging with you for the same.



The Best ICT Enabled Higher Education Institute Award, 2012



## Educational Excellence Awards

Most innovative & Successful Online MBA Program In India, 2012



MODI Awards Outstanding Contribution In Online Education, 2017



ABP Education Awards Best Digital Learning Innovation Award, 2018

Thanks & Regards, Jaro Group Swaranchi Pitale 022-67842815/9619968157 swaranchi.p@jaro.in

